

# FIN - SOLE SOURCE

Status  
MANAGER

**Requesting Department: \***  
GOVERNMENT SERVICES

**Submitted By:**  
Crystal Feast

**Date Created**  
03/24/2025

**Vendor Name:**  
STANTEC CONSULTING SERVICES, INC.

**Address:**  
777 S HARBOUR ISLAND BLVD., STE. 600, TAMPA, FL

**E-mail:**  
PETER.NAPOLI@STANTEC.COM

**Phone:**  
9046710117

**Price**  
\$23,545.00

**Account String \***  
001-19090-534120-19-51-519030-000-  
000-

**Description**  
FINANCIAL SUSTAINABILITY ANALYSIS FOR THE CHARTER SCHOOL

**1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:**

Stantec has built a unique, proprietary model that precisely replicates the financial dynamics of an entity or fund and develops a 10-year financial plan. There is no other Vendor that has such a model, as it includes certain trade secrets.

**2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:**

We have been unsuccessful in finding a Vendor that offers the same service.

**3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:**

Currently, there is no action that we can take to overcome the present barrier of competition. As technology advances, we will continue to research other Vendors that gain the ability to perform this service.

## Attachments (2)

FIN - ATTACHMENTS - SOLE SOURCE  
[FIN - ATTACHMENTS - SOLE SOURCE - 3/24/2025](#)  
[FIN - ATTACHMENTS - SOLE SOURCE - 3/24/2025](#)

**Approval: Budget**  
Jessica Festa

**Date**  
3/25/2025  
9:44:28  
AM

**Approval: Procurement Buyer**  
Kim M. Swartz

**Date**  
4/2/2025  
7:33:22  
AM

**Approval: Director**  
Crystal Feast

**Date:**  
04/08/202  
5

<b>Approval: Procurement Manager</b> Wanda Roop	(not to exceed \$50,000.00)	<b>Date</b> 04/10/202 5
<b>Approval: City Manager</b>	(not to exceed \$100,000.00) without Council Approval	<b>Date</b>

<b>Procurement Staff</b>			
<b>Procurement Staff Assigned</b>	<b>Council Agenda Date</b>	<b>Council Action</b>	<b>Resolution #</b>
KSWARTZ			<b>Purchase Order #</b>
<b>Procurement Comments:</b> Contract to be routed for signature Single Source - Best Value Sole Source - proprietary model			

Council authorization required if exceeding \$100,000.00